

WENTWORTH *TalentMetric* RECRUITING

TalentMetric Candidate Generation Strategies and Sources

Assisted by our analytic proprietary software, we call, write and network into the correct professional communities to find the best candidates available to you.

Strategy	Generic Title Offer	Job Family Offers	Job Family Interviews	Discipline Offers	Discipline Interviews	All Offers	All Interviews	Weighted Value *
Mine	5	24	30	130	237	796	9831	
Post	2	5	24	35	172	241	9582	
Network		4	23	15	64	68	3327	
Employee Referral			10	7	18	76	1832	
Cold Call			7	7	26	29	1392	
Email Job Announcements					9	12	839	
Print Ad					3	5	87	
Temp to Hire						9	4	
Job Fair						2	8	
Employment Agency						3	18	
Mail						7	17	

2) Mine Sources

- Monster.com
- Association of Fundraising Professionals (AFP)
- Career Builder, Pending results from Monster.com

3) Network Sources

- Big 4 Alumni Associations
- American Institute of CPA's
- University of Southern California (Marshall)
- Bornie O'Hanlon
- Southern California Grantmakers
- Kathleen Costello
- Dawn Reese
- Nancy Weber Brough
- Robert Tormey
- Frank Eckary

- 4) Employee Referral**
- 5) Cold Call**